AcqDemo Results FY13

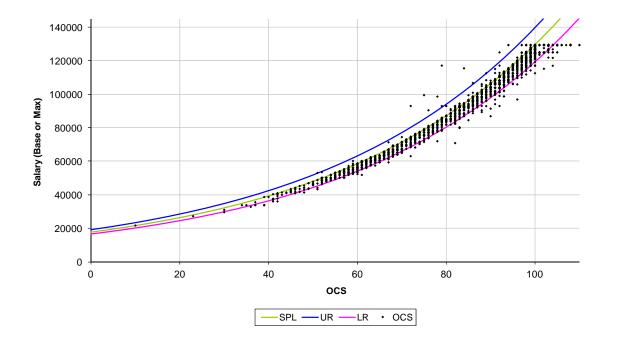
Rail	NH		N	J	N	K	Total		
Report	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Α	12	0.4%	0	0.0%	1	2.5%	13	0.5%	
С	2,525	92.6%	37	97.4%	38	95.0%	2,600	92.7%	
В	189	6.9%	1	2.6%	1	2.5%	191	6.8%	
Total	2,726		38		40		2,804		

Definition of Rail Zones

Inappropriately compensated above the rails Appropriately compensated between the rails Inappropriately compensated below the rails

Counts do not include personnel receiving presumptive OCS ratings due to time

OCS Results: 2013 Pay and SPL



AcqDemo Results FY13

Payout Statistics

(Presumptive Due to Time Excluded)

				Average Salary Increase ¹		Average Carryover ²			Average CA Award ³	
	Number Of Employees Analyzed	Average Rating	Average Delta OCS	\$	%	Number Receiving	\$	%	\$	%
Overall	2,804	85.7	1.5	\$1,322	1.3%	890	\$2,188	1.9%	\$1,053	0.9%
NH	2,726	86.7	1.5	\$1,345	1.3%	861	\$2,233	2.0%	\$1,070	0.9%
NJ	38	47.9	2.0	\$677	1.5%	12	\$763	1.5%	\$349	0.6%
NK	40	56.0	1.2	\$397	0.7%	17	\$931	1.7%	\$597	0.9%

¹ weighted average by base salary (capped at band max)

² average based on those receiving, weighted by base salary (capped by band max), to include employees on retained pay

³ weighted average by total salary (capped by EX-IV cap)

CRI Funding Range: 2.00% - 2.40%; CA Funding Range: 1.00% - 3.33%*

* except for certain bargaining unit covered pay pools and new pay pools, award funding is 1% which per the Federal Register becomes 0.9% for CA