

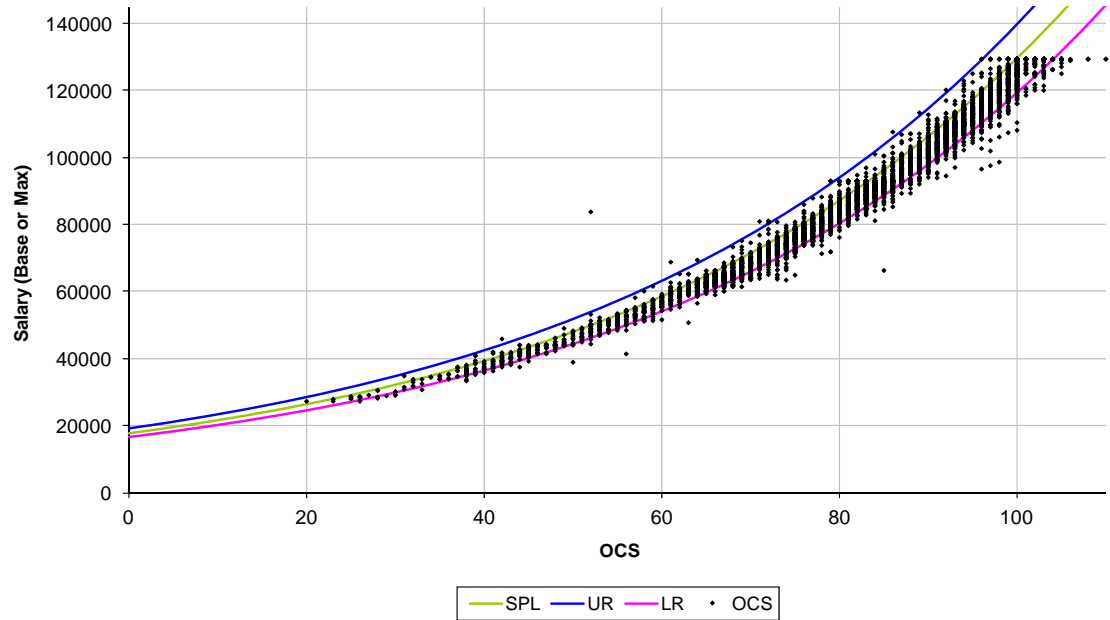
AcqDemo Results FY13

Rail Report	NH		NJ		NK		Total	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
A	14	0.2%	0	0.0%	0	0.0%	14	0.2%
C	6,678	93.3%	29	100.0%	272	94.1%	6,979	93.3%
B	469	6.5%	0	0.0%	17	5.9%	486	6.5%
Total	7,161		29		289		7,479	

Definition of Rail Zones
 Inappropriately compensated above the rails
 Appropriately compensated between the rails
 Inappropriately compensated below the rails

Counts do not include personnel receiving presumptive OCS ratings due to time

OCS Results: 2013 Pay and SPL



AcqDemo Results FY13

Payout Statistics (Presumptive Due to Time Excluded)

	Number Of Employees Analyzed	Average Rating	Average Delta OCS	Average Salary Increase ¹		Average Carryover ²			Average CA Award ³	
				\$	%	Number Receiving	\$	%	\$	%
Overall	7,479	81.9	1.8	\$1,338	1.5%	2,709	\$2,010	2.0%	\$1,161	1.1%
NH	7,161	83.5	1.8	\$1,367	1.5%	2,598	\$2,055	2.0%	\$1,181	1.1%
NJ	29	64.9	1.5	\$832	1.3%	12	\$1,556	2.3%	\$762	1.0%
NK	289	45.7	1.6	\$666	1.5%	99	\$880	1.9%	\$712	1.4%

¹ weighted average by base salary (capped at band max)

² average based on those receiving, weighted by base salary (capped by band max), to include employees on retained pay

³ weighted average by total salary (capped by EX-IV cap)

CRI Funding Range: 2.00% - 2.40%; CA Funding Range: 1.00% - 3.33%*

* except for certain bargaining unit covered pay pools and new pay pools, award funding is 1% which per the Federal Register becomes 0.9% for CA