4th Estate

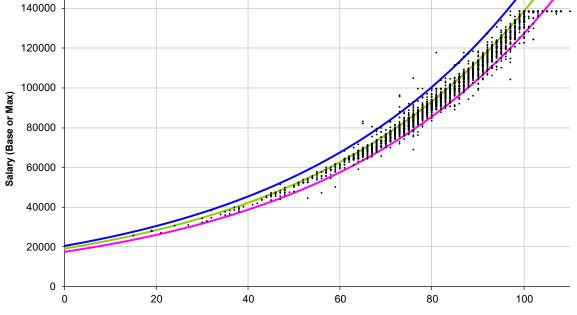
AcqDemo Results FY19

Rail	NH		NJ		N	К	Total		
 Report	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Α	16	0.3%	0	0.0%	0	0.0%	16	0.3%	
С	4,458	95.1%	30	100.0%	41	100.0%	4,529	95.1%	
В	215	4.6%	0	0.0%	0	0.0%	215	4.5%	
 Total	4,689		30		41		4,760		

Definition of Rail Zones

Inappropriately compensated above the rails Appropriately compensated between the rails Inappropriately compensated below the rails

Counts do not include personnel receiving presumptive OCS ratings due to time



OCS Results: 2019 Pay and SPL



AcqDemo Results FY19

Payout Statistics

(Presumptive Due to Time Excluded)

				Average Salary Increase ¹			Average Carryover ¹			Average CA Award ²		
	Number Of Employees Analyzed	Average Rating	Average Delta OCS	Number Receiving	\$	%	Number Receiving	\$	%	Number Receiving	\$	%
Overall	4,760	84.0	1.3	3,480	\$2,085	2.1%	1,446	\$2,225	1.9%	4,133	\$1,879	1.6%
NH	4,689	84.6	1.3	3,423	\$2,108	2.1%	1,413	\$2,255	1.9%	4,063	\$1,897	1.6%
NJ	30	53.0	1.1	25	\$626	1.2%	19	\$1,257	2.3%	30	\$836	1.2%
NK	41	45.9	1.0	32	\$814	1.7%	14	\$588	1.0%	40	\$864	1.5%

¹ average based on those receiving, weighted by base salary (capped at band max) to include employees on retained pay ² average based on those receiving, weighted by adjusted salary (capped at EX-IV cap) and may include awards of employees covered by bargaining unit agreements

CRI Funding Range: 2.00% - 2.40% of base salary; CA Funding Range: 1.00% - 3.33%* of adjusted salary * certain bargaining unit covered pay pools used 3.33%, Per the Federal Register, CA funds available to spend is 90% of funding so 1.0% becomes 0.9% for CA